



BUSINESS PARTNERS WITHIN INDIA

We are looking for Business Partners in each District of India for taking care of our growth plans.

HIGH LIGHTS OF THE ASSOCIATION :

- They need to have an exclusive office or business setup to be our Business Partner at the District HQ and they should not deal with any other solar company after becoming our Partner.
- They will be properly trained in all our products and customer support activities.
- They can approach potential customers in their area and book orders on their Name.
- They can appoint Business ASSOCIATE in every Town as per our conditions set out in the Business associate document in our website.
- All orders will be booked in their name and all payments will be collected by cheque/ Draft in favor of their company only. Any collection of cash or deposit from Customers are prohibited strictly. Any commercial transaction is between them and their customers and shall not bind on SOLKAR , except warranty obligations on the products supplied from solkar .
- The entire execution, installation and after sales service will be provided by the Business Partner directly. The invoice on the customer will be done by them directly.
- Business partners will enter into rate contract with the state nodel agency directly for subsidy formalities and with DISCOM for net meter formalities
- These Business Partners will be offered a suitable discount on the various products and this will be communicated at the time of appointment.

ADVANTAGE

- No Investment in Stock
- No Monthly minimum business orders as a Target to fulfil.

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