



*enlightening horizons*

## J V BUSINESS PARTNERS OUTSIDE INDIA

SOLKAR - having spent 34 years in the business of SOLAR ENERGY is currently looking for Joint Venture opportunities in various countries.

### Our Strength is

1. Very strong Technical knowledge
2. R & D to develop new products and applications in Solar
3. Field Experience of over 34 years with more than 125,000 users of solar products and applications
4. Supply of Finished products initially from India and then subsequently add value in your country after reaching sufficient volume of business offtake.
5. Recruitment of Trained manpower and positioning them in your Country.
6. Set up a complete Manufacturing base for you - from WAFER GROWTH to Solar cell Manufacturing to solar module manufacturing to end application manufacturing
7. Preparing the DPR for your project
8. Establishing Financial Investors for your needs

### Your Strength

1. Strong Passion towards SOLAR ENERGY
2. Day to day Management skills
3. Initial Investment and starting the Industry
4. Marketing and Government connections
5. Capability to raise finance for Users
6. Having a Go down and Logistics plan
7. Capable of managing Installations and after sales service

### Way Forward

1. Send us a brief note on what you are , scope of the solar market in your Country and expectations
2. Arrange for our travel and holding a personal meetings at your Country to discuss and arrive at a mutual feasible business partnership
3. Based on our discussion and expectations will prepare a MOU and start working on the new JV company together.

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