

BUSINESS ASSOCIATES WITHIN TAMILNADU / A.P / TELANGANA

We are looking for an individual or a businessman in each city / town of Tamil nadu , A.P. and Telangana to start with .

HIGH LIGHTS OF THE ASSOCIATION

- ✓ They need not have an exclusive office or business setup to be our Business Associate but they should not deal with any other solar company after becoming our associate.
- ✓ They will be properly trained in all our products and customer support activities.
- ✓ They can approach potential customers in their area and book orders on behalf of SOLKAR
- ✓ All orders will be booked in companies name and all payments will be collected by cheque/ DD in favour of SOLKAR only. Any collection of cash or deposit from Customers are prohibited strictly.
- ✓ The entire execution, installation and after sales service will be provided by SOLKAR directly. The invoice on the customer will be done by SOLKAR directly.
- ✓ Associates are responsible for collection of any dues from customers booked by them.
- ✓ These Business Associates will be offered a suitable percentage of their sales as their commission and this will be communicated at the time of appointment.

ADVANTAGE

- ✓ No Investment in Stock
- ✓ No investment in Staff
- ✓ No investment for Office or Go down

SOLKAR SOLAR INDUSTRY LTD**AN ISO 9001:2000 CERTIFIED COMPANY****13/2. JAYALAKSHMIPURAM 1ST STREET, NUNGAMBAKKAM****CHENNAI – 600 034. TEL: + 91 44 28274142/1819 FAX: +91 44 28273435****Email: sales@solkar.in Website : www.solkar.in.**

COMMERCIAL TERMS

- 1). Dealer Deposit of Rs.25,000/- (Non refundable) and Caution Deposit of Rs.25,000/- refundable (Subject to conditions) Rs.50,000/- to be paid by D/D in favour of M/s.Solkar Solar Industry Ltd., Payable at Chennai.
- 2). Training for 2 days will be provided by Solkar to our Business Associates at Chennai
- 3). Solkar will provide Product catalogues and generated enquires in their areas.

IDEAL PERSON WE ARE LOOKING FOR :

1. Below age 35
2. Graduate education
3. With Two Wheeler
4. Living in own house
5. Living in the location applied , for a minimum period of 5 years
6. Must be able to provide reference of two Individuals in the area - (not relatives) for their conduct
7. Strong passion in solar Field and acumen to be self employed
8. Capable to start immediate operation in your location.

HOW TO PROCEED FURTHER

- 1) Read the website fully and conduct a market survey in your area.
- 2) Submit your back ground details to the Company **by Registering** at the below link
- 3) Visit our Office and see the products and understand better our business model and other terms and conditions of becoming our Business Dealer.
- 4) After confirmation as a dealer during your personal visit , send a confirmation letter along with a Payment of Rs.50,000.00 to be issued by D/D or Bank Transfer in favour of M/s.Solkar Solar Industry Ltd., Payable at Chennai.
- 4). If your application is approved the Company will inform you within 10 days regarding your appointment and training programme dates.

[DEALER REGISTRATION FORM](#)

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