

BUSINESS PARTNERS
OUTSIDE T.N / A.P / TELANGANA - WITH IN INDIA

We are looking for a Business Partner in each STATE of India , apart from TN , A.P. and Telangana.

HIGH LIGHTS OF THE ASSOCIATION

- ✓ They need to have an exclusive office or business setup to be our Business Partner at the State Capital but they should not deal with any other solar company after becoming our Partner.
- ✓ They will be properly trained in all our products and customer support activities.
- ✓ They can approach potential customers in their area and book orders on their Name.
- ✓ They can appoint Business ASSOCIATE in every Town and city of their state as per our conditions set out in the Business associate document in our website.
- ✓ All orders will be booked in their name and all payments will be collected by cheque/ Draft in favour of their company only. Any collection of cash or deposit from Customers are prohibited strictly. Any commercial transaction is between them and their customers and shall not bind SOLKAR .
- ✓ The entire execution, installation and after sales service will be provided by the Business Partner directly. The invoice on the customer will be done by them directly.
- ✓ Business partners will enter into rate contract with the state nodel agency directly for subsidy formalities
- ✓ These Business Partners will be offered a suitable discount on the various products and this will be communicated at the time of appointment.

ADVANTAGE

- ✓ No Investment in Stock
- ✓ No Monthly minimum business orders as a Target to fulfil.

SOLKAR SOLAR INDUSTRY LTD**AN ISO 9001:2000 CERTIFIED COMPANY****13/2. JAYALAKSHMIPURAM 1ST STREET, NUNGAMBAKKAM****CHENNAI – 600 034. TEL: + 91 44 28274142/1819 FAX: +91 44 28273435****Email: sales@solkar.in Website : www.solkar.in.**

COMMERCIAL TERMS

- 1). A Deposit of Rs.2,50,000.00 (Non refundable) and a Caution Deposit of Rs.2,50,000.00 (refundable - subject to conditions) to be paid as D/D in favour of M/s.Solkar Solar Industry Ltd., Payable at Chennai.
- 2). Training for 2 days will be provided by Solkar to our Business Partners at Chennai
- 3). Solkar will provide initial Product catalogues and generated enquires in their areas.
- 4). Only one partner will be appointed per STATE initially. However we reserve the right to appoint any number of Business Partners in a state as deemed fit.

IDEAL PERSON WE ARE LOOKING FOR :

1. A professionally sound , businessman.
2. Located at a vantage point in the capital of the State
3. Having adequate management skills and teams building capacity
4. Having a Go down to stock
5. Living in the state applied , for a minimum period of 10 years
6. Must be able to provide reference of two Individuals in the area - (not relatives) for their conduct of business ethics
7. Strong passion in solar Field and acumen to be present in this sector
8. Capable to start immediate operation in your location.

HOW TO PROCEED FURTHER

- 1) Read the website fully and conduct a market survey in your area.
- 2) Submit your back ground details to the Company **by Registering** at the below link
- 3) Visit our Office and see the products and understand better our business model and other terms and conditions of becoming our Business Dealer.
- 4) After confirmation as a dealer during your personal visit , send a confirmation letter along with a Payment of Rs.5,00,000.00 to be issued by D/D or Bank Transfer in favour of M/s.Solkar Solar Industry Ltd., Payable at Chennai.
- 4). If your application is approved the Company will inform you within 10 days regarding your appointment and training programme dates.

[DEALER REGISTRATION FORM](#)

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